

A faded background image of a male doctor with glasses and a female patient looking at a tablet together. The doctor is wearing a white lab coat and a stethoscope. The patient is wearing a dark jacket. The image is overlaid with a large, curved yellow and blue graphic element that sweeps across the bottom and right side of the page.

ASCO[®] answers

Managing the Cost of Cancer Care

Practical Guidance for Patients
and Families

Cancer.Net

Doctor-Approved Patient Information from ASCO[®]



ABOUT ASCO

Founded in 1964, the American Society of Clinical Oncology (ASCO) is the world's leading professional organization representing physicians who care for people with cancer. With nearly 40,000 members, ASCO is committed to improving cancer care through scientific meetings, educational programs and peer-reviewed journals. ASCO is supported by its affiliate organization, the Conquer Cancer Foundation, which funds ground-breaking research and programs that make a tangible difference in the lives of people with cancer. For ASCO information and resources, visit www.asco.org. Patient-oriented cancer information is available at www.cancer.net.

Cancer.Net

Doctor-Approved Patient Information from ASCO®

ABOUT CANCER.NET

Cancer.Net (www.cancer.net) brings the expertise and resources of the American Society of Clinical Oncology (ASCO), the voice of the world's cancer physicians, to people living with cancer and those who care for and care about them. ASCO is composed of nearly 40,000 members who are the leaders in advancing cancer care. All the information and content on Cancer.Net was developed and approved by the cancer doctors who are members of ASCO, making Cancer.Net an up-to-date and trusted resource for cancer information. Cancer.Net is supported by the Conquer Cancer Foundation, which provides funding for breakthrough cancer research, professional education, and patient and family support.

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Managing the Cost of Cancer Care

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ASCO ANSWERS is a collection of oncologist-approved patient education materials developed by ASCO for people with cancer and their caregivers.

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Introduction

A cancer diagnosis can be expensive. It is often a big source of stress and anxiety for people with cancer and their families. In addition to treatment costs, many people find they have extra, unplanned expenses related to their care. For some people, these additional costs stop them from following or completing their cancer treatment plan. This can put their health at risk and may lead to higher costs in the future.

In this booklet, you will learn how to do the following:

- Identify the medical and non-medical costs of cancer care
- Talk about managing or lowering these costs with members of your health care team
- Find tools, information, and resources that will help you better plan your costs before, during, and after cancer treatment

Learning about the expected costs of your care and how to manage them will allow you to focus on your health. It may also help lower your stress about your or a family member's finances.



Understanding the Costs Related to Cancer Care

It is important to think about the different types of costs related to your cancer care. This will help you decide what kind of budgeting, support, or financial assistance you may need. Your personal costs will depend on several factors:

- The type of cancer treatment you need
- How long you need to be treated
- Where you will be treated
- Your health insurance coverage
- Whether you have supplemental insurance



Medical Costs and Hidden Costs

Some costs might be more obvious to you than others. For instance, many people quickly think about how much a particular medication will cost based on their insurance coverage. However, you will need to consider the “hidden costs” of cancer. These are the costs of daily living that increase due to a long-term illness and its treatment.

For example, your expenses for gasoline and parking fees will go up if you need to travel 20 miles to a radiation therapy facility every day for treatment. Or, new expenses might be added to your budget. For instance, you may need child care every Tuesday so you can go to the doctor’s office for chemotherapy. At the same time, because of the demands of the treatment schedule, you may need to work less, which could mean you earn less money.

EXAMPLES OF DIFFERENT COSTS

To get started, it may be helpful to group the different types of costs based on your budget and needs. Common financial categories for cancer care include:

Doctor appointments. This includes payments for the medical care you receive at each doctor visit, such as a physical examination or check-up. Your insurance provider may require you to pay a fee called a co-payment, or co-pay, each time you visit the doctor. The amount of the co-pay is set by the insurance company, not the doctor or doctor's office. You may also have to pay for each laboratory test, such as a blood or urine test, done as part of your appointment.



Cancer treatment. This includes payments for the medical care you receive during your cancer treatment, such as each radiation therapy session, surgery, or hospital stay. If you are participating in a clinical trial, there may be other cost-related factors to consider.

Because cancer treatment can take anywhere from a few days to a few months or even years, you will need to map out how often and for how long you could expect to have these costs. Ask your doctor, nurse, or social worker to help you with this task.

Medication. This includes payments for the specific medicines prescribed during your treatment period, such as chemotherapy and drugs to help manage side effects.

Transportation and travel. These are expenses for gas, tolls, parking, taxis, bus or train fares, or airplane fares so you can get to your appointment or treatment center. Depending on where you decide to receive treatment, you may also need to pay for a hotel or other lodging.

Family and living expenses. This category includes costs related to running your household and caring for your family during cancer treatment, such as child care, elder care, and coping support.

Caregiving, at-home care, and long-term care. This includes any additional care a person with cancer may need. Examples are hiring a person to fix meals or drive the patient to each medical appointment. It could also include extended nursing care at a specialized facility or the assistance of a home health aide.

Employment, legal, and financial issues. This includes the costs that arise when a person needs professional guidance on employment, legal, or financial issues related to a cancer

diagnosis. It may involve the following:

- Coping with a loss of wages by the patient or caregiver
- Learning about employment rights under the law
- Figuring out medical expenses to prepare income taxes
- Writing a will

Thinking about all of these potential costs may make you feel anxious about the future. However, local and national organizations like those listed at the end of this booklet, or a representative from your doctor's office and/or health insurance provider, may be able to help you better understand these costs. If you continue to feel overwhelmed about your financial future, ask for help from a trusted family member, friend, social worker, or another member of the health care team.

TAXES

Some medical expenses not covered by insurance, including mileage for trips to and from appointments, prescription drugs, and meals during lengthy medical visits, can be deducted from federal income taxes. A tax advisor can help clarify these rules.

JASON'S STORY

Jason, an 8-year-old boy, was diagnosed with lymphoma. His treatment requires many appointments, resulting in significant lost wages for his mother, who is raising her three children by herself. Her employer gives her the time off without difficulty, but time away from work is time unpaid. And, although the family has insurance, Jason's mother found out the policy has limitations in covering medical costs.

A social worker met with Jason's mother soon after Jason's diagnosis as part of the center's standard procedure for new patients. The social worker and Jason's mother worked together to identify several programs that could help, including Social Security disability benefits, a local service at their cancer center, and two programs funded by national childhood cancer organizations. Today, Jason's mother says that, although not solved, the family's ongoing cancer-related costs are being effectively managed.

Health Insurance

Many studies show that successfully managing and treating illness depends on a person's access to high-quality health care. In the United States, getting access to high-quality health care services usually requires having health insurance. Health insurance can cover or offset the costs of cancer care.

Most people get health insurance through their employer or through government programs such as Medicare or Medicaid. However, the Patient Protection and Affordable Care Act (often referred to as health care reform) changed many of the rules for health care insurance coverage in the United States.

Types of Health Insurance

The type of health insurance you have defines what costs you will pay throughout cancer treatment and recovery. The following information will help you understand the different types of health insurance. It also describes how they differ in covering medical costs. Find definitions for many of the terms used in this section in the cost and insurance dictionary on page 30.

PRIVATE HEALTH INSURANCE

A person may buy private health insurance from an insurance company. Or, a person's employer provides private health insurance coverage as an employment benefit. However, some people do not receive health insurance at work. Others are not eligible for a government insurance program like Medicare or Medicaid. If this is your situation, you may wish to visit www.HealthCare.gov to learn about your options for purchasing health insurance from a private insurer.

TYPES OF PRIVATE INSURANCE PLANS

To help pay for and control the costs of medical services, private health insurers use different approaches, or models, of care. Two common ones are health maintenance organizations (HMOs) and preferred provider organizations (PPOs).

HMO. An HMO delivers health insurance through a network of contracted providers. Patients who are enrolled in an HMO plan choose a primary care physician that is part of the HMO's network. That provider oversees the patient's health needs. He or she often acts as a "gatekeeper" who refers the patient to specialists to receive other health care services. HMOs often have the lowest patient costs of any type of private health insurance. However, HMOs generally limit coverage in these ways:

- There are fewer choices of doctors and hospitals, as only doctors and hospitals that are members of the HMO are covered under the plan. However, many companies make exceptions for emergencies and when medically necessary. Many HMOs also allow you to visit doctors outside the plan for a higher fee (called "out-of-network" care).
- Access to a specialist often requires a referral from your primary care doctor.
- You may need to get precertification before non-emergency hospital visits and some types of specialist care. HMOs also may require notification of the HMO within 24 hours of emergency care.

PPO. A PPO is where a group of physicians, hospitals, and other health care professionals agree to provide health care services at a reduced fee. Most of your medical costs are covered when you visit doctors that are part of the PPO network. Unlike an HMO, a PPO typically does not require you to see a designated primary



care doctor who manages your care and acts like a gatekeeper to the rest of the network. A PPO may also be more flexible than an HMO in allowing visits to out-of-network doctors. But, these visits may require you to pay a larger portion of the bill. Like an HMO, a PPO traditionally has some restrictions that may include:

- You may be limited to accessing health care services from doctors and hospitals that are within the PPO network. PPO networks tend to have more providers to choose from than HMO networks.
- You may need to get precertification for some types of care, especially if the facility or doctor is outside of the network.
- Some types of services may not be covered.

Insurance Examples

Understanding the benefits and limitations of your health insurance policy can be challenging, but it is important to learn exactly what your coverage provides. The following examples help illustrate how co-pays, co-insurance, and deductibles work. You are strongly encouraged to talk with a representative of your insurance provider who can explain the details of your specific plan.

INSURANCE EXAMPLE #1: CO-PAYS

Anna needs to see two specialists this week: Dr. Martinez and Dr. Jones. Dr. Martinez charges \$100 a visit, and Dr. Jones charges \$500 a visit. If Anna's insurance requires her to pay a \$20 co-pay for specialist visits, how much does she pay out-of-pocket at the appointments?

Answer:

Anna will pay \$20 at each doctor's office (\$40 total). Because a co-pay is a set amount of money, the patient's payment doesn't depend on the amount of the bill.

INSURANCE EXAMPLE #2: CO-INSURANCE

Martin needs to see two specialists this week: Dr. Andrews and Dr. Lee. Dr. Andrews charges \$100 a visit, and Dr. Lee charges \$500 a visit. If Martin's insurance states he must pay 20% co-insurance for visits, how much does he pay out-of-pocket at the appointments?

Answer:

Multiply each bill by the co-insurance percentage.

- Martin's payment to Dr. Andrews would be \$20 since $\$100 \times 20\% = \20
- Martin's payment to Dr. Lee would be \$100 since $\$500 \times 20\% = \100

INSURANCE EXAMPLE #3: CO-INSURANCE AND DEDUCTIBLES

Jasmine has a deductible of \$2,000 a year, and her co-insurance for a hospital visit is 20%. She recently had a surgery that cost \$10,000. How much does she have to pay out-of-pocket?

Answer:

STEP ONE. Subtract the deductible from the total bill: $\$10,000 - \$2,000 = \$8,000$.

STEP TWO. Multiply the difference by the co-insurance percentage: $\$8,000 \times 20\% = \$1,600$. This gives Jasmine's co-insurance amount.

STEP THREE. Add together the deductible (\$2,000) and the co-insurance amount (\$1,600) to find the total amount that Jasmine would pay: $\$2,000 + \$1,600 = \$3,600$.

FSA^s AND HSA^s

Flexible Spending Accounts (FSAs) and Health Savings Accounts (HSAs) are special accounts people can use to save for medical expenses. Many employers provide these to their employees enrolled in private health insurance plans. They give you the opportunity to plan for medical expenses and provide you with tax benefits.

FSA. In an FSA, you set aside money at the start of the health plan year. This money will be used to pay for all the out-of-pocket medical expenses you think you will have. You need to provide receipts for your expenses to be paid back. But, you must use all of the funds before the end of the year or the funds will be lost.

HSA. Unlike an FSA, the funds you put in an HSA do not expire. But, an HSA can only be used with a high-deductible health insurance plan. In high-deductible health plans, the insured person is responsible for 100% of the costs of their care until they meet their deductible. Once you meet your deductible for the year, your insurance policy will pay 100% of the covered services for your ongoing care. The money in an HSA can also be invested or taken with you to another job. Talk with your employer or health insurance provider for information specific to your plan.



ALICE'S STORY

Alice, a 48-year-old married mother of two school-aged children, has been diagnosed with colon cancer. Her employment at a school provides her with health insurance, but the policy includes a \$3,000 deductible before any payments begin. Her doctor wants her treatment to start with a proven targeted therapy, but she is unable to make the initial deductible payment for the medication.

After she did some online research, she learned she is not eligible for most drug assistance programs because she has health insurance. Alice then reached out to a national organization that provided her with a grant to pay for the first treatment, which is now scheduled to begin. The social worker at the same organization was also able to help Alice prepare to talk with her children about the disease to help them better cope with their mother's illness.

Government-Sponsored Insurance Programs

MEDICARE

Medicare is the federal health insurance program for people 65 and older and some disabled Americans.

It has different "parts" that serve different, sometimes complementary, purposes.

- Medicare Part A covers inpatient care (such as hospital care), skilled nursing care, hospice care, and a limited scope of home care services.
- Medicare Part B covers physician services, outpatient care, physical and occupational therapy, many cancer drugs that are administered in outpatient medical offices and clinics, and selected supplies that are deemed medically necessary. You are not required to enroll in Part B. But, if you decide not to enroll when you are initially eligible for Medicare, you may face a late-enrollment penalty if you wish to enroll later.
- Medicare Part C is also called Medicare Advantage. It is a managed care program that allows Medicare-approved companies to provide the Part A and B benefits to Medicare beneficiaries. In some cases, Medicare Advantage plans also include Part D prescription drug coverage.

- Medicare Part D is a voluntary prescription drug benefit. It covers prescription drugs that are not otherwise covered under Medicare Parts A or B.

Medicare does not cover all health care expenses. Some Medicare beneficiaries have supplementary coverage to help them pay their co-payments, co-insurance, deductibles, and other out-of-pocket expenses. These supplementary policies may be private insurance products referred to as “Medigap” policies.

MEDICAID

The federal and state governments both fund Medicaid. Each state operates the program individually and determines who is eligible and what services the state’s program will provide.

Medicaid traditionally covered people who are eligible because they are elderly, blind, or disabled, as well as certain people in families with dependent children. States that elected to expand Medicaid under the Affordable Care Act may also provide coverage for other low-income adults.

Find more information about Medicare and Medicaid at www.cms.gov and www.medicare.gov. Visit www.HealthCare.gov for full information about the changes made to Medicare and Medicaid under the Affordable Care Act.



Other Types of Insurance

Although health insurance covers some of the costs of cancer care, it does not cover all the costs. Many of these additional expenses may be covered if you have purchased other types of insurance.



Supplemental insurance. A supplemental insurance policy helps cover expenses not covered by your primary insurance. Or, it may cover the costs you pay as part of your existing plan. This policy generally covers deductibles, co-insurance, co-payments, and other out-of-pocket expenses. It may also offer additional benefits, such as compensation for lost earnings due to missed work.

Disability insurance. Disability insurance replaces income lost if you are unable to work due to a long-term illness or injury. Such coverage is often provided through your employer or government-sponsored programs, although individual policies are also available.

Hospital indemnity insurance. Hospital indemnity insurance provides limited coverage for hospital stays, usually a fixed amount each day up to a maximum length of stay. People may decide to purchase this type of insurance if their basic insurance plan limits coverage of hospital care.

Long-term care insurance. Because most basic private insurance plans and Medicare generally provide very limited coverage for long-term care, such as nursing home care, some people decide to obtain additional coverage to offset the costs of such care.

Health Insurance Marketplaces

On October 1, 2013, the health insurance marketplaces, or exchanges, opened for enrollment. Created as part of the 2010 Patient Protection and Affordable Care Act, the exchanges provide a new way for individuals and families to choose and purchase health insurance. Depending on where you live within the United States, you can compare different health insurance plans and prices and find one that works best for you.

For people who do not currently have health insurance or are not covered by an employer, this marketplace may be helpful. The period where you can choose a new plan is called open enrollment. You may not enroll outside of this time unless you qualify for a special enrollment period (such as having a baby). Open enrollment generally takes place in the fall before the period of coverage begins.

To explore and compare health insurance plans and learn more, visit the official resource for health insurance marketplaces, www.HealthCare.gov, or call 800-318-2596. Other resources that can help you understand more about your insurance options under the Affordable Care Act include the Health Law Helper (www.healthlawhelper.org) and the Cancer Insurance Checklist (www.cancerinsurancechecklist.org).



Cancer and the Affordable Care Act

In March 2010, the Patient Protection and Affordable Care Act, often called health care reform, was signed into law, changing several rules for health care insurance coverage in the United States. For people with cancer, this law affects both the cost of and access to medical care.

This list is not meant to be a complete summary of the law. Instead, it provides an overview of major areas of health reform that relate to the cost of and access to cancer care. Find more details on the federal government's website, www.HealthCare.gov.

General Health Insurance Reform

Private health plans are not allowed to place a lifetime limit (called a cap) on the dollar value of a person's coverage. This means that insurance companies cannot refuse to pay for



care after you have reached a specific dollar amount for that year for any benefits that are covered. You may still be responsible for paying for benefits that are not covered under your plan.

The law bans new plans and existing group plans from charging annual dollar limits on most covered benefits. This means that insurance companies cannot refuse to pay for care after you have reached a specific dollar amount for that year for any benefits that are covered. You may still be responsible for paying for benefits that are not covered under your plan.

Insurers cannot take away coverage except in cases of fraud. Previously, insurance companies could cancel coverage for an error or technical mistake in a patient's insurance application. This practice is now illegal.



Insurance plans that offer dependent coverage are now required to make coverage available to adult children up to age 26.

Insurers cannot deny coverage for pre-existing conditions, unless they are grandfathered individual health plans. Grandfathered plans refer to group health plans that were created or individual policies that were purchased before March 23, 2010. A health plan must tell you if it is considered a grandfathered plan.

In the individual and small group market, the law eliminates the ability of insurance companies to charge higher rates because a patient is male or female or has a specific health condition.

For plans that started on or after January 1, 2014, waiting periods for coverage greater than 90 days are prohibited from group health plans.

For People Without Health Insurance

Most U.S. citizens and legal residents are required to have health insurance. Penalties for people who can afford health insurance but do not obtain it began in 2014. The exemptions to the requirement to obtain health insurance that may be granted include:

- The person has financial hardship
- The person has religious objections
- The person is a member of a federally recognized tribe or eligible for services through an Indian Health Services provider
- The person has been uninsured for no more than two months
- The person is in jail
- The lowest cost plan option is more than 8.05% of the person's income
- The person has an income below the tax filing threshold



Individuals without insurance are able to purchase insurance from the health insurance marketplace (insurance exchanges, see page 14 for more information). These exchanges help people and small businesses with the purchase of coverage. Premium and cost-sharing credits will be available to individuals and families earning up to 400% of the federal poverty level.

In 2012, the U.S. Supreme Court ruled that a state has the option of whether to expand Medicaid coverage to adults with incomes up to 133% of the federal poverty level who are under 65 and not otherwise eligible for Medicare.

Appealing Health Plan Decisions

Beginning with plan years starting after July 1, 2011, insurance companies that deny payment for a treatment or service are required to conduct internal appeals at the patient's request within specific timelines.

- 72 hours after receiving an appeal for urgent medical care
- 30 days for non-urgent care you have not yet received
- 60 days for services you have already received

If after the internal appeal you are still denied coverage, you have the right to request an independent external review. If the external review overturns the denial of services, your insurance company is required to cover the payment or services requested in your claim.

For People Participating in Clinical Trials

For plans beginning on or after January 1, 2014, insurers are not allowed to limit or drop coverage to an individual choosing to participate in a clinical trial. Grandfathered health plans are not required to comply with this requirement. This applies to clinical trials to treat cancer, in addition to other life-threatening diseases.

DANIEL'S STORY

Daniel, a 56-year-old man, was recently diagnosed with cancer of the tongue. His treatment includes radiation therapy five times a week and chemotherapy once a week. Although Daniel lives in the same city as the cancer center, he has problems getting there since his local support system is limited to a few friends. His sole income is his monthly Social Security check, and he's uninsured because, despite being a U.S. citizen, he doesn't have the documentation needed to apply for Medicaid. His treatment plan also includes skin creams and nutritional supplements, but he couldn't afford them and so he abandoned treatment briefly.

Daniel was referred to a social worker through his health care team. The social worker located a city-sponsored transportation program and funds from a charity to cover the nutritional supplements and creams Daniel needed. The social worker also helped him access resources that covered his medication costs. Because of this support, Daniel was able to finish treatment and continues to get regular follow-up care.

Tips for Organizing Your Financial Information

After a cancer diagnosis, many people find that becoming organized helps them gain a sense of control over all the information they receive, including finances. The following suggestions may help as you start to track your costs and set up a personal system of organization.

Create a filing system that works for you. Find information quickly and easily by using a filing cabinet or simple desktop divider with individual folders. This system also helps keep important information in one place. File new information as soon as possible, so it doesn't get misplaced. Your files may include:

- Notes made during doctors' appointments
- Copies of your laboratory test results
- Your insurance information
- Contact information for your doctor's office, medical center, insurance company, support organizations, and others
- Bills
- Explanations of benefits (EOB) materials that describe what benefits your health insurance paid for each service
- Receipts for health care expenses



Use technology as an organizational tool.

Some people prefer to use a computer to keep track of important information. Creating a spreadsheet with columns for the appointment date, doctor's name, amount paid, status of the insurance claim, and other important notes can help you quickly see the status of payments for medical services. It is also possible to track financial information related to your cancer care online or using an app.

Request a case manager. Ask your health insurance company if you can have a case manager. This way you can talk with the same person each time you need to call. Keep current copies of all insurance policies and refer to them by name and number in any communications about insurance coverage.

Take good notes. Maintain a written record of all conversations you have with an insurance company representative, including the date, name of the person you spoke with, and what was said. Put the newest records at the front of your file so you have a clear and up-to-date list of these discussions.

Keep track of all unreimbursed medical expenses. This information may include the dates of each service, the amount paid, and the name of the provider. You may be able to claim these expenses for tax purposes. (A tax professional can provide advice on current rules and eligible expenses.)

PAMELA'S STORY

Pamela was 44 when she was first diagnosed with breast cancer four years ago, and now she has been diagnosed with metastatic breast cancer. Pamela used to have a demanding job that required a lot of travel, but the intensive chemotherapy treatment schedule and side effects meant she first had to cut back on her hours and ultimately leave her position. While employed, her health insurance and long-term care insurance benefits provided good coverage; however, she wasn't sure what to do about insurance after leaving her job.

With the assistance of a financial counselor at her treatment facility, Pamela applied for several programs. Due to her young age, she did not qualify for most programs, but she was approved for both Medicare and Social Security disability coverage. She is thankful her financial counselor could help her complete the paperwork needed, and she notes that the Medicare prescription drug coverage is particularly important with her ongoing medication costs.



Plan ahead. Try to decide ahead of time how to adjust your budget to deal with any loss of income due to less time at work or expenses that are not covered by insurance.

Ask for help. Friends and family members are great resources if you need help keeping track of your regular monthly bills. You might also want to consider using a bill-paying service to ensure payments are made on time.

To get more tips for managing your cancer care, visit
www.cancer.net/managingyourcare.

Questions to Ask

Talking about your financial concerns with others is difficult, especially if you don't know what to say.

A place to start is talking with your doctor. Other people and groups who can help you find answers:

- Nurses
- Social workers
- Case managers
- Patient or nurse navigators
- Patient advocacy organizations
- Your employer's human resources department
- The insurance company, especially for questions about your specific insurance coverage

To start a conversation about your finances, you might want to say: "I am worried about costs related to my cancer treatment. Can we talk about my concerns?"



Next, use the questions below to help focus the discussion. You don't need to ask all of these questions. Ask any questions you come up with on your own.

Choose the ones that are most important to your diagnosis and your financial situation. And remember, these conversations with your health care team will continue throughout your care.

INSURANCE COVERAGE AND MEDICAL BILLS

- Who handles concerns and questions about health insurance in this office or medical center?
- Will this person help me work with my health insurance provider?
- Will this person help me figure out my medical bills and the codes on the bills to make sure they are correct?
- If an insurance claim is denied, who can help me file an appeal?
- Who can help me organize my expenses, keep track of incoming bills, and plan my budget?

APPOINTMENTS

- How much is my co-pay for each doctor visit?
- When is this payment due?
- If I need multiple visits to a doctor's office, is there a policy where I can pay the co-pay only once or not at all (called a waiver)?
- Do you offer any payment plans?
- Will I be billed separately for laboratory tests, such as blood tests? Are these tests covered under my health insurance?
- Does my insurance cover other doctor visits, such as a second opinion?

CANCER TREATMENT COSTS: GENERAL

- Who can help me estimate the total cost of the recommended treatment plan?
- If I cannot afford this treatment plan, can we consider other treatment options that don't cost as much?
- Does my health insurance company need to approve any or all of the treatment plan before I begin treatment?
- Do you have any financial conflicts of interest in recommending this plan for me?
- Is the treatment facility you are recommending in my insurance plan's network?
- What expenses does my health insurance cover if I need to be admitted to the hospital?
- What expenses does my health insurance cover if I need to be treated as an outpatient?
- Are there ways to change my treatment schedule, if necessary, to work around my job or child care?
- Will there be a co-pay for each individual treatment?
- Where can I get low-cost or free counseling or support to help me cope with my diagnosis?

CLINICAL TRIALS

- What expenses will I have if I join a clinical trial?
- What costs are already covered?
- How do the costs of the clinical trial compare with the costs of the standard treatment?
Does one cost more than another?
- Can I be reimbursed for any of the costs associated with the clinical trial?

MEDICATION COSTS

- What is my prescription co-pay for this drug?
- Is this prescription a one-time cost, or will it be an ongoing expense?

- Is this medication on my health insurance plan's preferred drug list?
- Can I switch to a less expensive brand-name drug within the same drug class?
- Is there a generic drug available that will have the same effect? Is it less expensive?
- Can we regularly go over my list of medications to see if there are ways to lower my drug costs?
- For managing side effects, is there an over-the-counter medicine that has the same effect as the prescribed drug? Is it less expensive?
- Are there programs that can help cover the costs of my drug(s) for cancer treatment or side effects?

ASSOCIATED EXPENSES: TRANSPORTATION AND TRAVEL

- Is there free or low-cost transportation for patients at the medical center where I will have treatment?
- Are there reduced parking rates for patients at the medical center or doctor's office?
- Is there an organization that can help me pay for transportation to and from treatments and medical appointments?
- If I am traveling a long distance, are there free or reduced-cost hotels or lodging near the treatment facility?



ASSOCIATED EXPENSES: FAMILY AND LIVING EXPENSES

- If I have trouble paying for basic items, like food or heat, due to the cost of my cancer treatment, are there organizations that can help me?
- Where can I get low-cost or free child or elder care during my treatment?
- Where can I get free or low-cost personal items, such as a wig, if needed?
- Is there an organization that can provide low-cost or free counseling or support to my family?

ASSOCIATED EXPENSES: CAREGIVING, AT-HOME CARE, AND LONG-TERM CARE

- Are there ways to change my treatment schedule, if necessary, to work around my caregiver's job and schedule?
- Could we talk about the costs of care if I don't have a family member or friend to go with me to appointments or care for me at home?
- Are there local organizations that can give low-cost or free home care or other services?
- Should I plan financially for long-term medical care, such as a nursing home or hospice care?

ASSOCIATED EXPENSES: EMPLOYMENT, LEGAL, AND FINANCIAL ISSUES

- Who can I talk with if I've lost income because of my cancer?
- If I have on-the-job difficulties related to my cancer, who can help me understand my legal rights?
- If my caregiver has difficulties at his or her job because of my cancer, who can help us understand our legal rights?
- Where can I find out if my medical and related expenses can be deducted from federal income taxes?
- Where can I get low-cost or free help with estate planning and legal issues, such as writing my will or granting a power of attorney?

For more questions you may want to ask the doctor, visit www.cancer.net/questions.

Financial Resources

The following national organizations offer help to people with cancer who are facing financial challenges. You should contact these organizations directly to learn more about their specific programs and services, including eligibility criteria. Because programs and services continually change, visit Cancer.Net (www.cancer.net/support) to find the most current information, as well as additional organizations and support resources.

GENERAL FINANCIAL AND CO-PAY ASSISTANCE

American Cancer Society

www.cancer.org
800-227-2345

Good Days

www.gooddaysfromcdf.org
877-968-7233

Be The Match

www.bethematch.org
800-627-7692

HealthWell Foundation

www.healthwellfoundation.org
800-675-8416

CancerCare

www.cancercare.org
800-813-4673

The Leukemia and Lymphoma Society

www.lls.org
800-955-4572

CancerCare Co-Payment Assistance Foundation

www.cancercarecopay.org
866-552-6729

Lymphoma Research Foundation

www.lymphoma.org
800-500-9976

Cancer Financial Assistance Coalition

www.cancerfac.org

The MAX Foundation

www.themaxfoundation.org
888-462-9368

CureSearch: Childhood Cancer Resource Directory

www.curesearch.org/resources
800-458-6223

National Council on Aging

www.benefitscheckup.org
571-527-3900

National Foundation for Transplants

www.transplants.org

800-489-3863

National Organization for Rare Disorders

www.rarediseases.org

203-744-0100

NeedyMeds

www.needymeds.org

800-503-6897

Partnership for Prescription Assistance

www.pparx.org

888-477-2669

Patient Access Network Foundation

www.panfoundation.org

866-316-7263

Patient Advocate Foundation

www.copays.org

866-512-3861

Patient Services Inc.

www.patientservicesinc.org

800-366-7741

RxHope

www.rxhope.com

877-267-0517

Sarcoma Alliance

www.sarcomaalliance.org

415-381-7236

TRAVEL AND LODGING RESOURCES**Air Care Alliance**

www.aircareall.org

888-260-9707

Air Charity Network

www.aircharitynetwork.org

877-621-7177

Air Compassion for Veterans

www.aircompassionforveterans.org

888-662-6794

Angel Airline Samaritans

www.angelairlinesamaritans.org

800-296-1217

Corporate Angel Network

www.corpangelnetwork.org

914-328-1313

Healthcare Hospitality Network

www.nahhh.org

800-542-9730

Hope Lodge

www.cancer.org/hopelodge
800-227-2345

National Patient Travel Center

www.patienttravel.org
800-296-1217

Joe’s House

www.joeshouse.org
877-563-7468

PALS (Patient AirLift Services)

www.palservices.org
888-818-1231

LifeLine Pilots

www.lifelinepilots.org
800-822-7972

Ronald McDonald House Charities

www.rmhc.org
630-623-7048

LOCAL RESOURCES

In addition to this national list, many organizations serve people in their local communities. Talk with your health care team about groups in your area that may be able to help. You can use the space below to write down their contact information.

Cost and Insurance Dictionary

Americans with Disabilities Act (ADA): A federal (national) law that protects people with disabilities from discrimination. It requires employers to make reasonable accommodations in the workplace for qualified individuals with a disability. Learn more at www.dol.gov.

Appeal: Asking your insurance company to reconsider its decision to deny payment for a service or treatment. You have the right to ask your insurance company to conduct a full and fair review of its decision, known as an internal review. If the company still denies payment after considering your appeal, the Affordable Care Act allows you to have an independent review organization decide whether to uphold or overturn the plan's decision, usually called an external review.

Associated costs: Costs that are related to a cancer diagnosis but not specifically due to medical care given to treat the disease; also called non-medical costs. Transportation and child care during treatment are two common associated costs for people with cancer.

Case manager: A health care professional, often a nurse with experience in cancer, who helps coordinate the care of a person with cancer before, during, and after treatment. At a medical center, a case manager may provide a wide range of services for patients that may include managing treatment plans, coordinating health insurance approvals, and locating support services. Insurance companies also employ case managers.

Claim: A request made to an insurance company to pay for services covered by a patient's policy.

Clinical trial: A research study to test a new treatment or drug.

COBRA: Consolidated Omnibus Budget Reconciliation Act. A federal law that allows employees in danger of losing health insurance under certain circumstances, such as leaving a job or reducing their hours, to pay for and keep their insurance coverage for a limited time.

Co-insurance: The percentage of health care costs an insured patient pays after meeting a health care plan's yearly deductible. For example, an 80/20 co-insurance rate means that the insurance company pays 80% of approved health care costs, and the patient pays the remaining 20% of costs out-of-pocket.

Co-pay: A set fee, in dollars, that an insurance provider requires a patient to pay each time care is received. For example, a visit to the oncologist may cost a patient \$30 each time; the insurance provider pays the rest of the visit's costs. The amount of the co-pay is set by the insurance provider, not the doctor's office.

Coverage: The benefits and services an insurance company will pay for as part of an insurance policy.

Deductible: The amount of approved health care costs an insured patient must pay out-of-pocket each year before the health care plan begins paying any costs.

Disability insurance: Insurance that provides an income on either a short-term or a long-term basis to a person with a serious illness or injury that prevents the person from working.

Essential health benefits: A set of services that an insurance plan is required to provide to patients. There can be no dollar limits each year on the cost that insurance pays for essential health benefits. According to the Affordable Care Act, plans offered in small group and individual markets must provide items and services in at least 10 categories for the plan to be certified and offered in the health care exchanges. Benefit categories include emergency services, preventive wellness and chronic disease management, and prescription drugs. More information is available at www.HealthCare.gov.

Fee-for-service: This is a type of private health insurance in which a person visits a doctor, submits a claim form, and the insurance plan pays the bill using a co-insurance structure. Deductibles are common.

Family and Medical Leave Act (FMLA): This federal law offers specific protections for employees during medical leave (when the employee is ill) and family leave (when the employee must care for a spouse, child, or parent who is ill). Learn more at www.dol.gov.

HMO: Health Maintenance Organization; a type of private health insurance. In an HMO, a person chooses a primary care doctor from an approved list of doctors (called the network). Specialist care must be approved by that primary care doctor (called a referral).

HIPAA: Health Insurance Portability and Accountability Act. This is a set of national rules that help protect the privacy of a patient's individual medical information, provide patients with access to their medical records, and help people with health problems, such as cancer, get health insurance for themselves and their family members. Learn more at www.hhs.gov/ocr/privacy.

In-network care: Health care providers or facilities that are part of an HMO or PPO plan's approved list or network are considered "in network." In general, in-network care costs patients less than out-of-network care.

Insurance cap: The amount of money an insurance plan will pay in total benefits. Once a patient's medical bills reach the total, or cap, the plan will no longer provide coverage. Both lifetime and annual caps were eliminated under the Affordable Care Act. For more information visit www.HealthCare.gov

Long-term care insurance: Insurance that helps people with long-lasting illnesses or disabilities pay for non-medical daily services and care that ordinary health plans don't cover, such as help with eating, bathing, and dressing. Depending on the plan, care can be given in the home or outside the home.

Medicaid: This is a type of government health insurance for people with low incomes who meet certain conditions. Medicaid is jointly funded by the federal and state governments, but each state operates its program individually (including deciding who can receive Medicaid benefits for that state). Learn more at www.cms.gov.

Medicare: This is a type of health insurance provided by the federal government for people 65 or older, as well as for some people who are disabled. Medicare is divided into four parts: Parts A, B, C, and D. Learn more on page 12 and at www.medicare.gov.

Non-essential benefits: Services provided by an insurance plan that are outside the "essential benefits" category. Patients may be responsible for some or all of these costs.

Open enrollment: Specific dates where eligible individuals are able to select or change to a new health care plan. Once this time ends, you may need to wait until the next open enrollment period, usually a year later, to join a health care plan, unless you qualify for a special enrollment period. Find additional information at www.HealthCare.gov. Medicare participants can go to www.medicare.gov to learn about Medicare open enrollment. If you have private insurance, talk with a health insurance plan representative to learn more.

Out-of-network care: Health care providers or facilities that are not part of an HMO or PPO plan's approved list or network are considered "out of network" (as opposed to being on an approved list or "in network"). Out-of-network care often costs patients more than in-network care and may involve a deductible and require pre-approval for certain services.

Out-of-pocket costs: Expenses that must be paid from a patient's personal financial resources; any expense not covered by insurance.

Patient navigator: A person, often a nurse or social worker, who helps guide patients, survivors, families, and caregivers through the health care system. Navigators offer numerous services including arranging financial support, transportation, and child care during treatment; coordinating care among several doctors; and providing emotional support.

Patient Protection and Affordable Care Act: Often called "health care reform," this is a 2010 federal law that changed certain rules regarding health insurance coverage in the United States. Learn more at www.HealthCare.gov.

PPO: Preferred Provider Organization. This is a type of private health insurance in which a person has access to a network of approved doctors, called in-network doctors. In PPOs, patients typically do not need a referral for specialist care.

Precertification: The process of requesting approval from an insurance plan for specific services before they happen, such as a treatment, procedure, or hospital stay; also called pre-approval. Many hospitals and clinics have precertification coordinators, patient navigators, or case managers who help patients with cancer through this process.

Preexisting condition: A medical condition that a person already has when enrolling in a new health plan. Starting in 2014, under the Affordable Care Act, insurance plans are not allowed to deny coverage or charge extra to individuals with a pre-existing condition. Learn more at www.HealthCare.gov.

Premium: The amount a person or company pays each month to keep insurance coverage.

Reasonable and customary fees: The average cost for health services in a geographic area that insurance plans use to decide how much they will pay for those services. If a doctor's fees for a service are higher than average, the patient must pay the difference.

Social Security Disability Insurance and Supplemental Security Income: These are two national programs that assist people with disabilities. Each has specific medical requirements that a person must meet before getting these benefits. Both programs are administered by the Social Security Administration. Learn more at www.ssa.gov/disability.

Social worker: A professional who helps patients with cancer and their family members cope with everyday tasks and challenges before, during, and after treatment. Social workers, who may work for a hospital, a service agency, or a local government, can help address financial problems, explain insurance benefits, provide access to counseling, and more.

Specialist care: Health care given by a doctor who has been trained in treating a specific type of health problem or specific group of people. For instance, an oncologist is a doctor who specializes in treating people with cancer.

For more definitions of common terms you may hear when talking with your health care team, visit www.cancer.net/cancerbasics.

Looking for Other Patient Information Resources?

ASCO ANSWERS GUIDES

ASCO Answers Guides feature comprehensive information about the diagnosis, treatment, side effects, and psychosocial effects of a specific cancer type, as well as practical information for patients and families.

ASCO ANSWERS FACT SHEETS

ASCO Answers Fact Sheets provide a one-page (front and back) introduction to a specific type of cancer or cancer-related topic. Each includes an overview, illustration, terms to know, and questions to ask the health care team. Cancer.Net has more than 65 fact sheets available (including some in Spanish), covering different cancer types, diagnosis and treatment, and side effects.

ASCO ANSWERS BOOKLETS

ASCO Answers Booklets provide in-depth, practical guidance on specific topics in cancer care.

For Patients and Caregivers: If you are interested in additional educational materials, visit www.cancer.net/ascoanswers to find all of our available materials in electronic format.

For Oncology Professionals: Bulk quantities are available for purchase. Bundled versions are also available for purchase. Bundles include guides for oncology professionals and patient guides. Available bundles cover survivorship, weight management, and tobacco cessation. Visit www.cancer.net/estore or call 1-888-273-3508 to place your order. To request free promotional materials for your practice, please send an email to contactus@cancer.net.

Cancer.Net

Doctor-Approved Patient Information from ASCO®

WE WANT TO HEAR FROM YOU

If you found this material helpful or if you have comments or suggestions about how they could be better, please let us know at contactus@cancer.net.

American Society of Clinical Oncology

2318 Mill Road, Suite 800 | Alexandria, VA 22314

Phone: 571-483-1300 | Fax: 571-366-9530

www.asco.org | www.cancer.net

For more information about ASCO's patient information resources, call toll-free 888-651-3038 or e-mail contactus@cancer.net. To order more copies of this booklet, call 888-273-3508 or visit www.cancer.net/estore.

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